

# Mentor

## What do I need to know?

Mentors play an important role in Action Groups by providing the practical experience and guidance to support farm teams to make changes on-farm.

### What does a Mentor do?

The Mentor's job is to be a sounding board for ideas and to guide farmers in decision-making. To be successful in this role, a Mentor must have credibility and be respected by the farm teams they are supporting. They may also support Facilitators during Action Group meeting discussions.

### Who can be a Mentor?

The mentor is often an experienced farmer or rural professional whose opinion is valued and respected by the farm businesses they are supporting. The choice of Mentor depends on the needs of the Action Group and the farm businesses involved.

### What training is required?

No training required to be an Action Group Mentor. However, a Mentor might consider participating in the Lead Facilitator training programme which highlights:

- The Mutual Learning Model
- Tools and techniques for working with groups
- Designing questions that engage, provoke and liberate
- Understanding how we acquire skills and develop knowledge
- How the brain learns and how neuroscience and behavioural psychology can help us
- Strategies to facilitate real learning.

This is a two-day workshop, run nationwide. You need to register online to attend the workshops: [www.actionnetwork.co.nz/training/](http://www.actionnetwork.co.nz/training/)

The courses are **fully funded** by RMPP, but attendees must cover their own accommodation and travel costs.

### Where can I get some help or resources?

The two-day Navigational Conversations programme run by Coach Approach Rural covers the principles that support growing and developing potential in others. See [www.ruralcoach.co.nz/navigational-conversations/](http://www.ruralcoach.co.nz/navigational-conversations/)

Article: *How to Be an Amazing Mentor: 12 Ways to Make a Positive Impact on Others* at [www.blog.hubspot.com/marketing/mentor-tips-positive-impact](http://www.blog.hubspot.com/marketing/mentor-tips-positive-impact)



*“Being part of the programme has given us the opportunity to network and learn from other farmers within our region.”*

Matt McRae, Farmer

*“It’s the structure of the Action Groups that attracts us and will drive results on-farm. It’s about teaching, not preaching.”*

Fraser McKenzie, Oamaru Rural Accountant



### Can I be paid to be a Mentor?

Yes you can, as long as the Action Group you are supporting agrees to the cost and they have recorded details in their Extension Plan.

### How do I get paid for my part in an Action Group activity?

To be able to submit an invoice and have it paid, you must have registered to join RMPP Action Network, as per the following instructions:

- Login in to your B+LNZ account at [www.beeflambnz.com](http://www.beeflambnz.com)
- If you do not have an account, select Login/Register at the top of the page and complete the "Create new account" form.

Once logged in, select "My dashboard" from the drop-down menu under your name.

- Click "Join RMPP Action Network" from your 'My dashboard' page to enter your details, clicking the box that asks if you will be a Mentor.

Invoices must be made out to Red Meat Profit Partnership (RMPP) and include:

- The words "tax invoice"
- Your name (or trade name) and address
- Bank account details for payment
- Date invoice was issued
- Invoice Number
- GST Number (if appropriate)
- Action Group Number
- Primary Contact Farmer Name
- Description of work undertaken, the activity (Extension Plan Activity number) it relates to and cost (excluding GST)
- Details of any disbursement (excluding GST)
- GST and total amount payable.

On receipt of an invoice a copy will be sent to the Group's Primary Contact Farmer for review and approval before being processed for payment by RMPP. A separate invoice must be raised for each Action Group activity. Invoices will not be paid if they contain costs for multiple Action Groups, or do not include the information outlined above.

If the invoice does not include the group number and activity that the services relates to, it will be returned. Payment will be made by direct debit on the 20th of the month following receipt of the approved invoice to RMPP.

The amount of the invoice will be deducted from the group balance of funds.

### Who can I ask for help?

Contact the help desk at RMPP if you have any questions or concerns.

### Contact

☎ **0800 733 632**

📘 **/redmeatnz**

🐦 **@redmeatnz**

✉ **info@actionnetwork.co.nz**

### Keep up to date

If you want to stay up to date with what is happening at RMPP, sign up to The Ground Up, our monthly e-newsletter.

**[www.rmpp.co.nz](http://www.rmpp.co.nz)**

### How to get involved

If you are a rural professional or farmer and would like to become an RMPP Mentor to support an Action Group, please email **info@actionnetwork.co.nz** or call **0800 733 632**

