

Extension Plan						
Group name:	Excellent example of an Extension Plan					
Group number:	(Office Use)					
Facilitator:						
Group Members:	1.	2.				
	3.	4.				
	5.	6.				
	7.	8.				
	9.					
Primary Contact Farmer:						
Areas of Interest: (min 1, max 3)	Animal breeding & genetics		Animal Performance	✓	Business Planning	✓
	Environmental issues and management		Financial management	✓	Feed management	
	Growing crops		Livestock health & welfare		Managing our soils	
	Pasture management		Staff management		Using fertiliser	
Objective:	To improve farm resilience					
Key Goals						
Goal One:	Create and communicate a plan to develop positive relationships by 1 July 2019.					
Goal Two:	Increase five-year average EBIT by EOFY 2022.					
Goal Three:	Increase five-year average GFI by improving yields by EOFY 2022.					
On farm benefits:	Decision making and strategic direction of the farm business will improve when there are positive relationships between all parties. To improve financial performance, individuals will focus on EBIT growth to improve efficiency of the business. Increased GFI enables focus on individual farm production goals.					

Group Activity Plan				
Activity	Expertise (name)	Due Date	Indicative Budget	
1. Introductory workshop		July 2018	Facilitator Cost	Provided
			Expert/Mentor Cost	
			TOTAL	
2. Goal setting session	Expert present – coach looking at goal setting	Sept 2018	Facilitator Cost	Provided
			Expert/Mentor Cost	Provided
			TOTAL	
3. Farm tour & understanding financial position/statements workshop.	Expert invited – consultant specialising in farm financials	Oct 2018	Facilitator Cost	Provided
			Expert/Mentor Cost	Provided
			TOTAL	
4. Working with group to develop future activities based on outcomes from the first few activities			Facilitator Cost	
			Expert/Mentor Cost	
			TOTAL	
5.			Facilitator Cost	
			Expert/Mentor Cost	
			TOTAL	
6.			Facilitator Cost	
			Expert/Mentor Cost	
			TOTAL	
Conflicts of Interest:				
Group Participant	Activity	Conflict		
Notes/Comments:				